

Case Study

35% Reduction in Consultant Registration Effort

Dedicated Offshore Development

ENGAGEMENT OVERVIEW



Team Composition
Dedicated Offshore Development Team



Services Delivered
Onboarding Workflow Streamlining & Product Enhancements



Technical Focus
Flutter + .NET



Primary Outcome
35% Reduction in Consultant Registration Effort



PARTNER PROFILE

Europe-based healthcare recruitment firm, complemented by in-house product development that supports its operational and service delivery needs.

PROBLEM STATEMENT

The organization faced operational hurdles that slowed down their ability to scale:



Process Friction

High cost and effort associated with the onboarding of new consultants.



Bandwidth Constraints

Limited internal development capacity to handle necessary product enhancements.



Speed to Market

A pressing need for faster delivery of product improvements to maintain a competitive edge.

SOLUTION DELIVERED

A collaborative development model was established to streamline core business functions

01

Strategic Team Deployment

Deployed a dedicated offshore team specializing in Flutter and .NET, working in close coordination with the onshore IT Head.

02

Workflow Engineering

Focused on building and refining systems specifically designed to automate and streamline the consultant onboarding process.

03

Continuous Enhancement

Integrated with internal teams to provide a steady stream of product updates and feature deliveries.

IMPACT

35%

Effort Reduction

Significant decrease in the manual effort required for consultant registration.



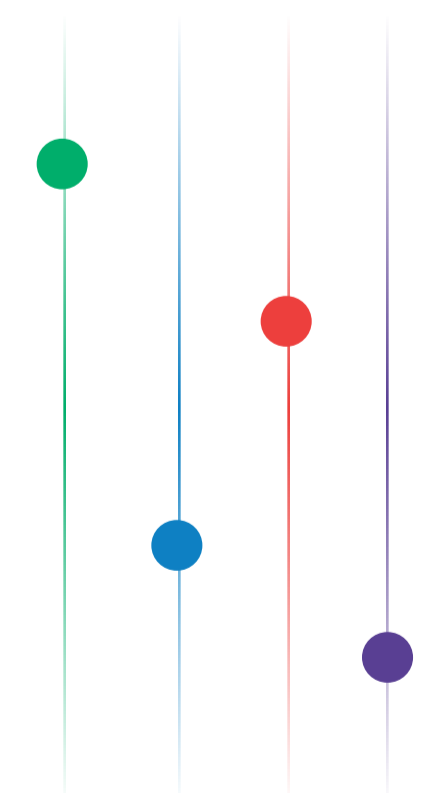
Direct Cost Savings

Achieved an average saving of **€1,500 to €5,000 per consultant.**



Velocity Increase

Realized faster product delivery cycles, enabling the firm to respond more quickly to operational needs.



KEY TURNING POINT

The business value in this project was in the decision to deploy a specialized **Flutter + .NET offshore team** that integrated directly with the partner's onshore IT leadership. By focusing specifically on the high-friction area of **consultant registration**, the team didn't just add general development bandwidth but instead targeted a specific business bottleneck. This focus transformed a costly administrative burden into a streamlined digital workflow, saving up to **€5,000 per registration** while accelerating the overall product roadmap.

